

# Since 1921 Edward Don & Company has been a trusted name with a proven reputation of doing what it takes to serve your business better.

Network of the best suppliers and brands

Trained and knowledgeable sales force

Quality products at competitive prices

Integrated solutions

Customer focused

Isn't it time you turn to DON?



# Edward Don & Company is the only national distributor that is fully-integrated and able to service your business natiowide.



#### **Sales and National Accounts**

- Dedicated point of contact
- Day to day support for your headquarters
- Help to develop and promote partnerships with core vendors
- Provide monthly updates and quarterly business reviews



## **Foodservice Equipment Division**

- Kitchen design and installation
- Assistance for new construction and remodeling
- From inspiration to installation help and support with planning, implementation, product demonstrations and walkthroughs

VAS

### **VAS (Value Added Services)**

- · Best-in-class customer care
- Coordinate openings, rollouts and special projects
- Support and assistance with order processing, delivery and billing



#### don.com

- 24/7 access to over 12,000 in-stock items
- Customizable favorites list
- Order approval and delivery confirmation
- Online product guides









don.com | 800.777.4DON