

MARGIN% OF SELLING PRICE	FORMULA COST% OF SELLING PRICE	MARKUP% ON FORMULA COST	PART 1 COMM.%	PART 2 COMM.%	COMM. CODE
0% - 10%	100% - 90%	0% - 11.11%	1	1	F
10% - 13%	90% - 87%	11.12% - 14.99%	1	2	F
13% - 17%	87% - 83%	15% - 20.48%	1½	2	F
17% - 21.5%	83% - 78.5%	20.49% - 27.38%	3	4	G
21.5% - 25%	78.5% - 75%	27.39% - 33.33%	4	6	H
25% - 28.5%	75% - 71.5%	33.34% - 39.86%	5	7	T
28.5% - 32.5%	71.5% - 67.5%	39.87% - 48.14%	6	8	O
32.5% - 37.5%	67.5% - 62.5%	48.15% - 60%	7	9	N
37.5% - 42.5%	62.5% - 57.5%	60.01% - 73.90%	8	12½	S
42.5% - 47.5%	57.5% - 52.5%	73.91% - 90.47%	9	15	U
47.5% - 51.5%	52.5% - 48.5%	90.48% - 106.18%	10	16⅔	FC
51.5% - 56%	48.5% - 44%	106.19% - 127.27%	12½	20	FI
56% - 60%	44% - 40%	127.28% - 150%	15	25	FT
60% - 65%	40% - 35%	150.01% - 185.71%	16⅔	30	FO
65% - 70%	35% - 30%	185.72% - 233.33%	20	35	IC
70% - 80%	30% - 20%	233.34% - 400%	25	35	IT
80% - 85%	20% - 15%	400.01% - 566.66%	30	35	GC
85% and up	15% or less	566.67% and up	35	35	GT

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